

COUNTY OF LEXINGTON

Procurement Services
212 South Lake Drive, Suite 503, 5th Floor
Lexington, South Carolina 29072-3493



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THIS IS A STATEMENT OF **INTENT TO AWARD** A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER: **2017-IFB-14**

PROCUREMENT: **Three (3) Heavy Duty Articulated Motorgrader**

ISSUE DATE: **June 28, 2016**

CLOSING DATE: **July 27, 2016**

AWARD(S) ARE MADE TO THE FOLLOWING:

Flint Equipment
Item P1.1 (Base Bid), Item P4.1 (Warranty), Items P7.1 and P7.5(Trade-In Options)
\$611,874.15

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Procurement Manager in writing within ten (10) calendar days of the date of Intent to Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

Angela Seymour
Procurement Officer

Posted: **August 12, 2016**

THIS IS NOT AN ORDER

DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.

Three (3) Heavy Duty Articulated Motorgrader		
2017-IFB-14		
	Flint Equipment	Blanchard MAchinery Co
Total (Base Bid-P1.1, Warranty-P4.1, and Trade-In Options P7.1 and P7.5)	\$571,845.00	\$580,617.00
Sales Tax	\$40,029.15	\$40,643.19
Grand Total	\$611,874.15	\$621,260.19
Group P1: Base Bid		
P1.1 Motorgrader as specified or equivalent		
Unit Price	\$231,061.00	\$226,162.00
Item Total Price	\$693,183.00	\$678,486.00
Quantity	3	3
Estimated Delivery	45 Days after award	90 Days after award
Comment (Optional)		The above price includes 60 month 6,000 Premier warranty. Also 2 spare Tires and rims assembled. Deviations include the following Net HP 147-192/ Diesel Engine Displacement is 428/ Min Engine Torque is 693/ Hyd Lean of front wheels is 18 degrees/ 6 reverse speeds/Moldboard side shift right is 26" and left is 20.1"/ Circle side shift right and left is 25.8/ Tandem rear axles have a min od 1.8" Warranty deviation: BMCO will cover service calls and mileage for the first 6 months of the warranty. Customer will pay from that point forward for service calls and transportation. to include in warranty price could end up in customer paying for more than is needed.
Group P2: Upgrade to AWD (OPTIONAL)		
P2.1 Motorgrader as specified or equivalent with AWD		
Unit Price	259,429.00	262,337.00
Item Total Price	778,287.00	787,011.00
Description	OPTIONAL	OPTIONAL
Quantity	3	3
Estimated Delivery	45 Days after award	90 Days after award
Comment (Optional)		Price includes 60 month 6,000 Premier warranty and 2 Spare Tires and rims assembled.
Group P3: Diagnostic Software (OPTIONAL)		
P3.1 Diagnostic Software		
Item Total Price	\$0.00	\$0.00
Quantity	1	1
Comment (Optional)		included in price of machine and would be delivered with the machine
P3.2 Annual Subscription for Diagnostic Software		
Item Total Price	\$900.00	\$0.00
Quantity	1	1
Comment (Optional)		
Group P4: Extended Power Train/Hydraulic Warranty Cost (OPTIONAL)		

P4.1 Extended Power Train/Hydraulic Warranty Cost		
Unit Price	\$6,554.00	\$1,877.00
Item Total Price	\$19,662.00	\$5,631.00
Quantity	3	3
Comment (Optional)		This is the price to go with this warranty over the 5 yr 6,000 hour total included in the price of the machines.
Group P5: Guaranteed Buyback (OPTIONAL)		
P5.1 Three (3) Year Guaranteed Buyback (RWD)		
Item Total Price	\$156,620.00	\$138,500.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	36 MONTH/3,600 HOURS	
P5.2 Five (5) Year Guaranteed Buyback (RWD)		
Item Total Price	\$123,060.00	\$124,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	60 MONTH/6,000 HOURS	
P5.3 Seven (7) Year Guaranteed Buyback (RWD)		
Item Total Price	\$72,720.00	\$95,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	84 MONTH/8,400 HOURS	
P5.4 Ten (10) Year Guaranteed Buyback (RWD)		
Item Total Price	\$42,000.00	\$67,500.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	120 MONTH/12,000 HOURS	
P5.5 Twelve (12) Year Guaranteed Buyback (RWD)		
Item Total Price	\$27,000.00	\$55,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	144 MONTH/14,400 HOURS	
P5.6 Three (3) Year Guaranteed Buyback (AWD)		
Item Total Price	\$171,190.00	\$153,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	36 MONTH/3,600 HOURS	
P5.7 Five (5) Year Guaranteed Buyback (AWD)		
Item Total Price	\$134,510.00	\$124,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	60 MONTH/6,000 HOURS	
P5.8 Seven (7) Year Guaranteed Buyback (AWD)		
Item Total Price	\$79,500.00	\$100,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	84 MONTHS/8,400 HOURS	
P5.9 Ten (10) Year Guaranteed Buyback (AWD)		
Item Total Price	\$52,000.00	\$74,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	120 MONTH/12,000 HOURS	
P5.10 Twelve (12) Year Guaranteed Buyback (AWD)		
Item Total Price	\$32,000.00	\$59,000.00
Quantity	1	1
Estimated Delivery	45 Days after award	Days after award
Comment (Optional)	144 MONTHS/14,400 HOURS	
Group P6: Parts (OPTIONAL)		
P6.1 OEM Repair Parts Discount from Manufacturer's List Price		
Item Total Price	20%	0%
Quantity	1	1
Comment (Optional)		All parts are list price from Caterpillar.

Group P7: Purchase or Trade In On Existing Equipment (OPTIONAL)		
P7.1 Purchase or Trade in on Existing Motorgrader 34170		
Item Total Price	\$69,000.00	\$59,500.00
Quantity	1	1
P7.2 Purchase or Trade in on Existing Motorgrader 34596		
Item Total Price	\$70,000.00	\$65,000.00
Quantity	1	1
P7.3 Purchase or Trade in on Existing Motorgrader 32431		
Item Total Price	\$65,000.00	\$56,500.00
Quantity	1	1
P7.4 Purchase or Trade in on Existing Motorgrader 31399		
Item Total Price	\$72,000.00	\$59,500.00
Quantity	1	1
P7.5 Purchase or Trade in on Existing Motorgrader 31398		
Item Total Price	\$72,000.00	\$44,000.00
Quantity	1	1
Questions		
Group 1		
1.1 What is the manufacturer and model of the equipment that you are bidding?	JOHN DEERE 670G	Caterpillar 120M2
1.2 Does your company have any propriety filters? If so, please list.	DPF FILTER-RE563694 FILTER IS COVERED THROUGH LIFE OF ENGINE UNLESS DAMAGE CAUSED FROM PHYSICAL-NON WARRANTABLE OCCURENCE.	Engine Air Filter #386-2099, 95.90 Engine secondary air filter #331-8108, \$41.61, Fuel Water Separator #360-8959 \$32.43, Fuel Filter Secondary #360-8960 \$20.39, Hydraulic/Transmission #389-1076 \$44.35.
1.3 What is allotted time for the manufacturer's warranty on the frame?	36 months 10,000 hours	Frame remains under warranty if deemed due to craftsmanship.
1.4 What is the delivery time in calendar days after Receipt of Order?	45	90
1.5 On your AWD upgrade, what is the impact that this upgrade shall have on net engine horsepower, engine torque, and machine operating weight?	Increase from 235 to 255 HP Increase from 907 lb-ft torque to 939 lb-ft. Base operating weight from 42,340 lbs. to 44,040 lbs.	Net HP goes from 145-189 rear to 153-209 AWD. Typically equipped weights are 39,892 for rear wheel drive and 41,849 for AWD.
1.6 Is your offer on the trade in on existing equipment contingent on equipment sale for of unit #34170?	No	Yes
1.7 Is your offer on the trade in on existing equipment contingent on equipment sale of unit #34596?	No	Yes
1.8 Is your offer on the trade in on existing equipment contingent on equipment sale of unit #32431?	No	Yes
1.9 Is your offer on the trade in on existing equipment contingent on equipment sale of unit #31399?	No	Yes
1.10 Is your offer on the trade in on existing equipment contingent on equipment sale of unit #31398?	No	Yes
Bid Bond Included	Yes, electronic and paper	Yes, electronic