

COUNTY OF LEXINGTON

Procurement Services
212 South Lake Drive, Suite 503, 5th Floor
Lexington, South Carolina 29072-3493



Phone (803) 785-8166
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THIS IS A STATEMENT OF **INTENT TO AWARD** A CONTRACT AND BECOMES THE OFFICIAL STATEMENT OF AWARD CONTINGENT UPON COUNTY COUNCIL APPROVAL UNLESS OTHERWISE RESCINDED.

REFERENCE SOLICITATION NUMBER: **2019-IFB-23**
PROCUREMENT: **EMS Medical Supplies (Term Contract)**
ISSUE DATE: **September 18, 2018**
CLOSING DATE: **October 9, 2018**

AWARD IS MADE TO THE FOLLOWING:

<i>Items</i> 1.22, 1.30, 8.3 & 9.2	<i>Bound Tree Medical, LLC</i>
<i>Items</i> 1.7, 1.20, 1.23, 1.38, 2.10 - 2.11, 3.3, 5.5, 5.15 - 5.18, 7.7, 8.7, 8.10 - 8.13, & 9.18	<i>Concordance Healthcare Solutions, LLC.</i>
<i>Items</i> 1.1, 1.24, 1.33 - 1.34, 2.9, 3.2, 4.2 - 4.4, 4.7, 5.3, 7.3 - 7.5, 7.10 - 7.16, 8.6, 9.8 & 9.19	<i>Emergency Medical Products, Inc</i>
<i>Items</i> 1.6, 3.6, 9.7, 9.12, & 9.16	<i>Ever Ready First Aid</i>
<i>Items</i> 1.4 - 1.5, 3.5, 3.8 - 3.11, 4.5 - 4.6, 5.6, 5.19 - 5.21, 5.25, 6.1, 7.1, 8.1 - 8.2, 8.16, 9.3- 9.5, & 9.15	<i>Henry Schein Inc.</i>
<i>Item</i> 2.8	<i>Herold's Pharmacy LLC, dba HME Medical Shop</i>
<i>Items</i> 1.31, 3.1 & 5.4	<i>IGMC Medical Technology Group</i>
<i>Items</i> 1.2, 1.8 - 1.16, 1.18 - 1.19, 1.25 - 1.26, 1.36, 1.39, 2.2 - 2.3, 2.6, 3.4, 3.7, 4.1, 5.1 - 5.2, 5.26, 7.2, 7.8, 7.17, 8.4, & 9.10 - 9.13	<i>Nashville Medical & Ems Products, Inc</i>
<i>Items</i> 1.16 - 1.17, 1.21, 2.1, 2.4, 5.7 - 5.14, 5.23, 7.6, 8.5, 8.9, 8.14 - 8.15, 8.17, 9.6, 9.9, & 9.14	<i>Quadmed</i>
<i>Items</i> 1.3, 1.27 - 1.29, 1.32, 1.35, 1.37, 2.5, 2.7, 5.22, 5.24, 7.9, 8.8, 9.1, 9.17, & 9.20	<i>Southeastern Emergency Equipment</i>

An actual bidder who is aggrieved in connection with the intended award or award of a contract shall protest to the Director of Procurement in writing within ten (10) calendar days of the date of Intent to

Award notice. Protest letter shall state the issues of the protest, specifically listing where the County failed in determining the potential award.

Angela M. Seymour
Procurement Officer

Posted: *December 11, 2018*

THIS IS NOT AN ORDER

DO NOT SHIP PRIOR TO RECEIPT OF PURCHASE ORDER.

	ITEM	DESCRIPTION	PRICE	NOTES
*EMERGENCY MEDICAL PRODUCTS, INC	1.1	suction catheters	\$0.12	TIED WITH NASHVILLE MEDICAL & EMS PRODUCTS, INC
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.10	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.11	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.12	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.13	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.14	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.15	OPA	\$0.13	
**QUADMED	1.16	NPAs	\$1.49	LOW VENDOR DID NOT MEET SPECIFICATIONS.
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.16	NPAs	\$0.60	
QUADMED	1.17	NRB adult	\$0.54	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.18	Pedi NRB	\$0.63	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.19	NRB infant	\$0.82	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	1.20	Pocket Mask	\$2.97	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.2	Suction cannister	\$2.04	
QUADMED	1.21	nasal cannulr adult	\$0.22	
*BOUND TREE MEDICAL, LLC.	1.22	Pedi cannula	\$0.24	TIED WITH NASHVILLE MEDICAL & EMS PRODUCTS, INC
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	1.23	Supply Tubing	\$0.22	
EMERGENCY MEDICAL PRODUCTS, INC	1.24	Nebulizer	\$0.48	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.25	Adult aerosol mask	\$0.34	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.26	Pedi aerosol mask	\$0.36	
SOUTHEASTERN EMERGENCY EQUIPMENT	1.27	BVM Adult	\$6.89	
SOUTHEASTERN EMERGENCY EQUIPMENT	1.28	BVM Child	\$6.89	
SOUTHEASTERN EMERGENCY EQUIPMENT	1.29	BVM Infant	\$6.89	
BOUND TREE MEDICAL, LLC.	1.30	BVM masks	\$1.05	
***SOUTHEASTERN EMERGENCY EQUIPMENT	1.3	bubble tubing	\$7.49	VENDOR PROVIDED LOW COST PER PIECE.
IGMC MEDICAL TECHNOLOGY GROUP	1.31	Uncuffed tubes	\$0.95	
SOUTHEASTERN EMERGENCY EQUIPMENT	1.32	Cuffed tubes	\$1.14	
EMERGENCY MEDICAL PRODUCTS, INC	1.33	Stylet 14fr	\$0.80	
EMERGENCY MEDICAL PRODUCTS, INC	1.34	Stylet 6fr	\$0.80	
SOUTHEASTERN EMERGENCY EQUIPMENT	1.35	Lube gel	\$4.95	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.36	adult tube holder	\$2.56	

SOUTHEASTERN EMERGENCY EQUIPMENT	1.37	child tube holder	\$2.56	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	1.38	Pedi LMAs	\$6.94	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.39	Humidifer	\$1.19	
HENRY SCHEIN, INC.	1.4	V-Vac cartridge	\$20.80	
HENRY SCHEIN, INC.	1.5	V-Vac Kit	\$85.78	
**EVER READY FIRST AID	1.6	Ambu Kit	\$28.90	LOW VENDOR DID NOT MEET SPECIFICATIONS.
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	1.7	Ambu Cannister	\$6.41	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.8	OPA	\$0.13	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	1.9	OPA	\$0.13	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	2.10	SPO2 Pedi	\$6.25	
QUADMED	2.1	BP cuff adult	\$4.98	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	2.11	SPO2 Infant	\$6.25	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	2.2	BP cuff adult	\$4.83	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	2.3	BP cuff child	\$4.83	
QUADMED	2.4	BP thigh	\$5.10	
*SOUTHEASTERN EMERGENCY EQUIPMENT	2.5	Child Tuff cuff	\$6.51	TIED WITH EMERGENCY MEDICAL PRODUCTS, INC
NASHVILLE MEDICAL & EMS PRODUCTS, INC	2.6	Adult tuff cuff	\$8.98	
SOUTHEASTERN EMERGENCY EQUIPMENT	2.7	lg tuff cuff	\$10.10	
**HEROLD'S PHARMACY LLC, DBA HME MEDICAL SHOP	2.8	Stethoscope	\$3.52	LOW VENDOR DID NOT MEET SPECIFICATIONS.
EMERGENCY MEDICAL PRODUCTS, INC	2.9	BGL strips	\$16.77	
HENRY SCHEIN, INC.	3.10	Gloves l	\$3.52	
IGMC MEDICAL TECHNOLOGY GROUP	3.1	Gowns	\$2.90	
HENRY SCHEIN, INC.	3.11	Gloves xl	\$3.52	
***EMERGENCY MEDICAL PRODUCTS, INC	3.2	Bio hazard bags	\$0.16	VENDOR PROVIDED LOW COST PER PIECE.
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	3.3	Bed pan	\$0.74	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	3.4	Sharps shuttle	\$1.39	
**HENRY SCHEIN, INC.	3.5	Surgical masks	\$8.10	LOW VENDOR DID NOT MEET SPECIFICATIONS.
***EVER READY FIRST AID	3.6	Puke bag	\$25.90	VENDOR PROVIDED LOW COST PER PIECE.
NASHVILLE MEDICAL & EMS PRODUCTS, INC	3.7	Sterile exam gloves	\$21.25	
HENRY SCHEIN, INC.	3.8	Gloves s	\$3.52	
HENRY SCHEIN, INC.	3.9	Gloves m	\$3.52	

NASHVILLE MEDICAL & EMS PRODUCTS, INC	4.1	Prep razor	\$0.31	
EMERGENCY MEDICAL PRODUCTS, INC	4.2	Pedi Pads Zoll	\$35.13	
EMERGENCY MEDICAL PRODUCTS, INC	4.3	Adult Pads Zoll AED	\$35.13	
EMERGENCY MEDICAL PRODUCTS, INC	4.4	Philips AED pads	\$32.11	
HENRY SCHEIN, INC.	4.5	Electrode Pedi	\$0.17	
***HENRY SCHEIN, INC.	4.6	Electrode 30pk	\$3.54	VENDOR PROVIDED LOW COST PER PIECE.
EMERGENCY MEDICAL PRODUCTS, INC	4.7	80mm Thermal pape	\$1.07	
QUADMED	5.10	Burn Sheet	\$1.35	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	5.1	Vaseline gauze	\$0.43	
QUADMED	5.11	3" tape	\$6.64	4/box
QUADMED	5.12	2" tape	\$6.64	6/box
QUADMED	5.13	1" tape	\$6.64	12/box
QUADMED	5.14	HID	\$2.83	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	5.15	C collar adult	\$3.50	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	5.16	C collar pedi	\$3.50	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	5.17	Cardboard splint	\$1.19	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	5.18	Cardboard splint 36	\$1.29	
HENRY SCHEIN, INC.	5.19	VACuum Splint S	\$15.89	
HENRY SCHEIN, INC.	5.20	VACuum Splint M	\$22.96	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	5.2	8x7 dressing	\$0.13	
HENRY SCHEIN, INC.	5.21	Vacuum Large	\$29.99	
SOUTHEASTERN EMERGENCY EQUIPMENT	5.22	plastic pump	\$42.50	
QUADMED	5.23	pedi arm board	\$0.29	
***SOUTHEASTERN EMERGENCY EQUIPMENT	5.24	Nail polich pads	\$3.41	VENDOR PROVIDED LOW COST PER PIECE.
HENRY SCHEIN, INC.	5.25	CAT	\$20.46	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	5.26	STAT splint	\$3.21	
*EMERGENCY MEDICAL PRODUCTS, INC	5.3	4x4 dressing	\$0.04	TIED HENRY SCHEIN, INC./EMERGENCY MEDICAL PRODUCTS, INC
IGMC MEDICAL TECHNOLOGY GROUP	5.4	3" kling	\$0.13	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	5.5	Triangle bandages	\$0.19	
HENRY SCHEIN, INC.	5.6	Ice Packs	\$4.43	
*QUADMED	5.7	Shears	\$0.61	TIED EMERGENCY MEDICAL PRODUCTS, INC
QUADMED	5.8	6" ace	\$0.57	
QUADMED	5.9	3" ace	\$0.28	

HENRY SCHEIN, INC.	6.1	Level Life	\$3.11	
HENRY SCHEIN, INC.	7.1	Lancets	\$6.97	
EMERGENCY MEDICAL PRODUCTS, INC	7.10	filtered blunt	\$0.03	
EMERGENCY MEDICAL PRODUCTS, INC	7.11	14 g jelco	\$1.21	
EMERGENCY MEDICAL PRODUCTS, INC	7.12	16 g jelco	\$1.21	
EMERGENCY MEDICAL PRODUCTS, INC	7.13	18 g jelco	\$1.21	
EMERGENCY MEDICAL PRODUCTS, INC	7.14	20 g jelco	\$1.21	
EMERGENCY MEDICAL PRODUCTS, INC	7.15	22 g jelco	\$1.21	
EMERGENCY MEDICAL PRODUCTS, INC	7.16	24 g jelco	\$1.21	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	7.17	INT	\$0.83	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	7.2	safety 25 w/ needle	\$14.33	
*EMERGENCY MEDICAL PRODUCTS, INC	7.3	NS 0.9 1000cc	\$53.88	TIED SOUTHEASTERN EMERGENCY EQUIPMENT
EMERGENCY MEDICAL PRODUCTS, INC	7.4	NS 0.9 100cc	\$1.65	
EMERGENCY MEDICAL PRODUCTS, INC	7.5	Needle 23g safety	\$11.50	
QUADMED	7.6	18 g needle safety	\$11.46	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	7.7	Saliije Flush	\$0.29	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	7.8	INT	\$0.81	
**SOUTHEASTERN EMERGENCY EQUIPMENT	7.9	decomp needle	\$8.30	LOW VENDOR DID NOT MEET SPECIFICATIONS.
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	8.10	20cc syringe	\$0.16	
HENRY SCHEIN, INC.	8.1	Iodine pads	\$3.29	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	8.11	10cc syringe	\$0.06	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	8.12	5cc syringe	\$0.06	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	8.13	3cc syringe	\$0.06	
QUADMED	8.14	surgical tape 1/2	\$3.64	
QUADMED	8.15	surgical tape 1	\$3.64	
HENRY SCHEIN, INC.	8.16	Disposable Tquet	\$0.06	
QUADMED	8.17	OB kit	\$4.31	
HENRY SCHEIN, INC.	8.2	Alcohol Pads	\$0.79	

BOUND TREE MEDICAL, LLC.	8.3	Bioclusive	\$15.87	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	8.4	Veni-Guard	\$0.20	
**QUADMED	8.5	10gtts drip set	\$0.10	LOW VENDOR DID NOT MEET SPECIFICATIONS.
EMERGENCY MEDICAL PRODUCTS, INC	8.6	60gtts	\$1.51	
CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	8.7	60cc luer syringe	\$0.34	
SOUTHEASTERN EMERGENCY EQUIPMENT	8.8	60cc cath tip	\$0.43	
QUADMED	8.9	40cc syringe	\$0.21	
**SOUTHEASTERN EMERGENCY EQUIPMENT	9.1	wrench	\$1.55	LOW VENDOR DID NOT MEET SPECIFICATIONS.
NASHVILLE MEDICAL & EMS PRODUCTS, INC	9.10	Yankuaer	\$0.33	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	9.11	MAD Device	\$4.06	
EVER READY FIRST AID	9.12	Dukal Surgical mask	\$9.90	
NASHVILLE MEDICAL & EMS PRODUCTS, INC	9.13	Sharps container	\$3.79	
QUADMED	9.14	King Tubes	\$26.26	
HENRY SCHEIN, INC.	9.15	Safety glasses	\$0.79	
EVER READY FIRST AID	9.16	Window puch	\$3.00	
SOUTHEASTERN EMERGENCY EQUIPMENT	9.17	ring cutter	\$3.45	
*CONCORDANCE HEALTHCARE SOLUTIONS, LLC.	9.18	tubex	\$0.02	TIED BOUND TREE MEDICAL, LLC./CONCORDANCE HEALTHCARE SOLUTIONS, LLC./HENRY SCHEIN
EMERGENCY MEDICAL PRODUCTS, INC	9.19	iGels	\$22.47	
BOUND TREE MEDICAL, LLC.	9.2	D sheets	\$32.00	
SOUTHEASTERN EMERGENCY EQUIPMENT	9.20	igel 1-2.5	\$13.65	
HENRY SCHEIN, INC.	9.3	Pillow cases	\$0.14	
HENRY SCHEIN, INC.	9.4	NG tube 10fr	\$1.76	
HENRY SCHEIN, INC.	9.5	NG tube 14fr	\$1.76	
QUADMED	9.6	cpde strap	\$1.79	
EVER READY FIRST AID	9.7	Restraints	\$2.18	
EMERGENCY MEDICAL PRODUCTS, INC	9.8	Filter line etco2	\$6.55	
QUADMED	9.9	Capnoline	\$7.49	

***TIED - WINNER DETERMINED BY COIN FLIP.**

****LOW VENDOR DID NOT MEET SPECIFICATIONS.**

*****VENDOR PROVIDED LOW COST PER PIECE.**